

Message Text

UNCLASSIFIED

PAGE 01 LAHORE 00550 190818Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 AID-05 /024 W
-----074908 190821Z /11

P 190703Z APR 78
FM AMCONSUL LAHORE
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC PRIORITY 1666
AMEMBASSY ISLAMABAD

UNCLAS LAHORE 0550

DEPT ALSO PASS TO AID/ASIA/PD
ISLAMABAD FOR USAID/PDM

E.O. 11652: N/A
TAGS: BBSR, PK
SUBJ: WTDR/FTI: INDUSTRIAL AND CEMENT ENGINEERS LIMITED (INCEM)

REF : (A) STATE 079629, (B) ISLAMABAD 3170 (BOTH NOTAL)

1. PAKISTAN. OFFICE USE: 2. 535 3. N/A 4. 03
5. INDUSTRIAL AND CEMENT ENGINEERS LIMITED (INCEM)
6. ASIF CHAMBERS; 14-A DAVIS ROAD
7. LAHORE
8. CONTACT: M.A. KHAN
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: PERVIEZ MALIK, GENERAL MANAGER
(COORDINATION AND CONTRACTS)
10. PHONE: 54719 11. TELEX: 4636-SCCP-PK
12. CABLE: CONCEPT LAHORE 13. ESTABL: 1975
14. EMPL: 60 15. SIZE: MEDIUM
16. REPUTATION: Y-SATISFACTORY 17. RPT. DATE: 04/78
OFFICE USE: 18. N/A. 19. N/A. 20. X 21. N/A. 22. N/A
23A. 91000/9 FEDERAL GOVERNMENT OWNED AND OPERATED ENTITY.
23B. 89110/79 PERFORMS ENGINEERING CONSULTANCY SERVICE FOR
INDUSTRIAL PROJECTS; INTERESTED IN EXPORTING THESE SERVICES
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AND HAVING ASSOCIATION WITH U.S. ORGANIZATIONS AT HOME AND
ABROAD.
24. FOREIGN SALES: N/A.
25. FINANCIAL REFS: MUSLIM COMMERCIAL BANK LIMITED, WAPDA HOUSE
BRANCH, LAHORE, PAKISTAN.
26. TRADE REFS: N/A.
27. FOREIGN FIRMS REPRESENTED: N/A.

28. POST EVALUATION: SUBJECT IS AN AUTONOMOUS PRIVATE LIMITED COMPANY WHOSE TOTAL SHARES ARE HELD BY INDUSTRIAL AGENCIES OWNED AND OPERATED BY PAKISTAN FEDERAL GOVERNMENT; APPROX. 50 PERCENT SHARES OF COMPANY ARE HELD BY STATE CEMENT CORPORATION AND 50 PERCENT BY THE NATIONAL ENGINEERING SERVICES OF PAKISTAN (NESPAK), A PUBLIC SECTOR CONSULTANT ENGINEERING FIRM. INCEM PROVIDES CONSULTANCY SERVICES THAT INCLUDE PREPARATION OF FEASIBILITY STUDIES, DESIGN AND DETAILED ENGINEERING SERVICES, TECHNICAL SPECIFICATION FOR MACHINERY AND EQUIPMENT, DESIGN AND SUPERVISION OF CIVIL CONSTRUCTION AND ERECTION OF PLANT, ETC. IT RECENTLY COMPLETED FEASIBILITY STUDY ON CIVIL ENGINEERING CONSTRUCTION FOR INDUSTRIAL PLANTS IN EARTHQUAKE REGIONS OF PAKISTAN. COMPANY HAS SPECIALIZED EXPERTISE IN CEMENT PLANTS. INCEM HAS 50 WELL TRAINED AND EXPERIENCED ENGINEERS ON ITS STAFF. ITS TURNOVER FOR JULY 67 TO JUNE 77 IS REPORTED AT DOLS500,000 AND IS EXPECTED TO RISE TO DOLS 1,000,000 IN 1977-78. IN ORDER TO SECURE DOMESTIC AND FOREIGN CONTRACTS, COMPANY HAS SOUGHT COLLABORATION WITH MORE EXPERIENCED AND SPECIALIZED FOREIGN, INCLUDING US, CONSULTING FIRMS ON CASE TO CASE BASIS. POST RECOMMENDS SUBJECT AS A GOOD BUSINESS CONTACT.

29. PREP: SALAH-UDDIN MIRZA APPRO: JON M. GIBNEY.
GAMON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Draft Date: 19 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: LAHORE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780441/aaaabiea.tel
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
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SAS ID: 2921555
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: INDUSTRIAL AND CEMENT ENGINEERS LIMITED (INCEM)
TAGS: BBSR, PK
To: COM
Type: TE
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